

About the Royal Hobart Hospital Research Foundation:

The Royal Hobart Hospital Research Foundation is an independent non-profit entity, dedicated to improving the health and wellbeing of Tasmanians through nurturing medical innovation in Tasmania.

Established in 1997, we have worked to bridge government funding gaps to support high-impact medical research projects in Tasmania. We have a deep commitment to nurturing emerging research interests among specialist Tasmanian doctors, nurses, allied health professionals and researchers to seed a thriving ecosystem of research breakthroughs.

Overview:

The Foundation is seeking an experienced manager of fundraising to join its small and dynamic team. The successful applicant will use expert communication skills and a keen sense of initiative to find fundraising opportunities, develop relationships with potential donors and partners, and manage community fundraising campaigns. By coordinating events, writing proposals, and recruiting and leading volunteers, the role will support the Foundation to achieve its strategic objectives.

The ideal candidate will be motivated, professional, and organised and use contemporary approaches to researching new opportunities and building relationships to further the Foundation's goals. We're looking for someone who believes in the mission of the Foundation and has exceptional drive for furthering our fundraising.

The role will operate with a high level of autonomy and would suit a self-motivated, dynamic person with high-level fundraising experience who is able to multi-task and manage competing priorities.

Essential:

- Minimum five years' experience in fundraising and/or philanthropy.
- Exceptional communication and relationship-building skills.
- High-level and best-practice fundraising knowledge.
- Proven ability to show strong planning and organisational skills, demonstrating a high level of initiative, judgement, responsibility, and accountability when providing a high standard of customer service.
- Well-developed time management skills with the ability to manage multiple tasks, often with competing priorities.
- Experience reaching fundraising revenue targets, through the development of fundraising campaigns and activities.
- A demonstrated track record of relationship management of multiple stakeholders, including donors and partners, and including liaising with a broad variety of representatives from across the wider community.
- Demonstrated experience and high-level proficiency in using technology including demonstrated skills in the use of donor and stakeholder management systems (CRM's).

Desirable:

- Bachelor degree (or equivalent) in communications, business, public relations, or related field;
- Experience in writing proposals, stakeholder communication, and fundraising letters;
- Confidence in public speaking.
- Membership of the Fundraising Institute of Australia or a similarly focused organisation

We are committed to high standards of workplace health and safety. This role does require some out of hour's activity to be occasionally conducted at events organised by the Foundation.

Applications including cover letter to be forwarded to john.stublely@ths.tas.gov.au