



**Philanthropy Manager, Our Village  
(previously St Kilda Mums, Geelong Mums, Eureka Mums)**

Are you a strategic fundraising professional genuinely interested in a role with purpose and passion? Love to work for a charity that makes a real difference to the lives of babies and children across Victoria? Ready to play a key role in deepening our relationships with philanthropic partners, establishing new partnerships and supporting growth in revenue?

If the answer is YES, then we have the role for you!

Our Village is seeking a new part time (0.8 FTE) Philanthropy Manager to help us achieve the ambitious goals in our new strategy and reach every Victorian child that needs us by 2030. Join us at an exciting and pivotal time in our organisation's growth as we bring our three branches together under one new brand. We're looking for an excellent grant writer who loves meeting with donors and developing new funding opportunities – if this is you, we'd love to meet you.

**Position overview**

- Responsible for securing over \$1m per year in grant funding and cultivating donor relationships
- Work collaboratively with colleagues right across the charity to build compelling cases for support, applications and pitches
- Build positive relationships with grant funders and major donors

**Benefits**

- Hybrid role with flexibility to work from home (role can be based at our offices in Clayton or Geelong)
- Attractive salary package including Tax-Free Salary Packaging
- Generous leave provisions including 17.5% leave loading and ability to purchase additional leave
- Employee Assistance Program for confidential wellbeing support

**How to apply**

Please submit your resume and a cover letter outlining how your skills and experience meet the requirements outlined in the Position Description on our [website](#) via [Seek](#).

Attention to: Ms Olivia Zinzan, Head of Fundraising & Communications  
Any questions can be directed to [olivia.zinzan@ourvillage.org.au](mailto:olivia.zinzan@ourvillage.org.au)

**Turning pre-loved into re-loved so every child thrives.**