



DONOR RELATIONS MANAGER

Seasoned professional, who prides themselves on their ability to build meaningful relationships with donors and stakeholders, places integrity and kindness above all else, and can acquire financial gifts to sustain the ministries of the largest faith-based organisation in SE Qld.

- Tertiary degree + proven experience in stewarding/closing 6-figure gifts + bequests
- Expertise & wide knowledge of contemporary philanthropy + Christian ethos
- Brisbane CBD location. Attractive package incl car + carpark + WFH elements

This is a unique opportunity to use your knowledge and experience to work within a faith-based organisation that values both experience and new ideas.

Formed by far sighted champions more than a decade ago, the Catholic Foundation – Archdiocese of Brisbane works to connect people to the causes they care about. Working across multiple agencies and ministries, the Catholic Foundation supports a wide range of community social services, educational and charitable works across greater Brisbane and beyond.

Led by the Director, Communications and Engagement, the Fundraising team works closely with stakeholders across this diverse organisation to provide strategic advice, raise funds for ministry, and build reciprocal relationship with donors and supporters. The team is well established within the organisation and respected for the contribution it makes to Church and community.

In this newly created role, you will work with senior fundraisers to build relationships with individuals who are interested in making a meaningful impact on the good works of the Church that has been so central to their lives.

This is a permanent well remunerated role within a well-supported and resourced team, an environment where colleagues treat each other with kindness and respect.

To be successful in this role, we are looking for a strategic development professional with a background in major gift or bequest fundraising. You will have the knowledge and skills to ask for and deliver philanthropic donations with grace and intelligence, initiative and sound judgement, compassion, empathy and a superlative set of social skills. This role is perfect for you if you are a friendly communicator, quick to find rapport and build trust in others.

You will be comfortable working within the values of a Catholic Christian ethos and will have the knowledge and skills expected within a contemporary workplace, including working within the donor database, writing fundraising proposals, and contributing to team discussions.

A knowledge of the current philanthropic and fundraising landscape is essential. This will be enhanced by your ability to communicate creative ideas and concepts that bring the expectation of 'making a real difference'.

As an integral part of a team that thrives on kindness, compassion, hard work and celebrated success, you'll receive an attractive salary package that includes the provision of a fully maintained vehicle, plus a carpark within the Brisbane CBD. This role will require you to occasionally travel to donors and stakeholders, making a current Queensland driver's licence essential.

If this sounds like a career opportunity you'd like to embrace over the long term, you can open a discussion today by calling Kaye Jeffers on 07 3211 0001. To apply please forward your cover letter and resume in WORD format quoting reference number KJDRMG to apply@windsor-group.com.au quoting reference KJDONR.