



## Development Manager

### Full-time position, attractive benefits

Methodist Ladies' College, Claremont is a vibrant boarding and day school for girls that has been offering exceptional education for more than a century. We are a blend of cultures, ideas, innovation and imagination, and a community that celebrates diversity and achievement, promoting excellence in all areas of life.

We seek an experienced and enthusiastic **Development Manager** to lead the development and delivery of fundraising campaigns, communications, events and activities to build community engagement and inspire a giving culture among all College stakeholders. Working with the Director and Foundation Board, you will also deliver an annual campaign, identify prospects, solicit and steward major gifts and bequests, prepare communications and research and evaluate the impact of fundraising initiatives.

To be successful in this role you will demonstrate:

- A track record of corporate fundraising success
- Exceptional relationship management and development skills
- Outstanding communication and presentation abilities
- Strong strategic planning capabilities and the ability to initiate and implement impactful campaigns that inspire giving
- Well developed project management, commercial acumen, prioritisation and time management strengths to achieve timely outcomes to budget
- A collaborative team focus, plus the proactivity to work independently

In addition to an attractive salary, the College offers unique benefits including: discount school fees, additional leave, lunch daily, use of gym and pool, salary packaging, personal accident and injury insurance.

MLC is committed to the safety and wellbeing of our students, staff and College community. Employees are required to satisfy the College that they are conversant and compliant with the relevant College policies and guidelines relating to Child Safety and Protection.

For further information go to the [Careers page on the College website](#) or contact Human Resources on +61 (08) 9383 0226.

Applications close **5.00pm Friday 18 May 2024** and should be addressed to the Principal, Ms Rebecca Clarke and sent to [hrjobs@mlc.wa.edu.au](mailto:hrjobs@mlc.wa.edu.au)

*The College values diversity and we reserve the right to appoint at any stage throughout the process.*

*MLC respectfully acknowledges the Whadjuk people of the Nyoongar Nation as the traditional owners of the land on which Methodist Ladies' College stands, and we pay our respect to elders' past, present and emerging.*