

Philanthropy Manager

- *Lead strategic philanthropy & fundraising operations*
- *Secure investment for impactful scholarships*
- *Play an integral role in an engaged school community*
- *Full time opportunity in leafy inner Canterbury location*



CAMBERWELL
GRAMMAR SCHOOL

Founded in 1886, **Camberwell Grammar School** is an independent Anglican boys' school from Pre-Preparatory to Year 12. The school is dedicated to educating young men for life and bringing together the strength of traditions with an understanding of future demands.

Philanthropy will enable Camberwell Grammar School to redevelop and enhance facilities, provide programs and activities to improve student and families' experience, fund scholarships and continue to provide an outstanding education for students.

In collaboration with the Head of Community and Development, the **Philanthropy Manager** will manage the day-to-day operations of the philanthropy and fundraising focus of the School. They will provide strategic support and lead operational delivery, including fundraising activities, and actively manage a portfolio of prospective and current donors. Building on established foundational programs, this dynamic role will manage all elements of the School's philanthropic campaigns, including reporting, administration, campaign communications, lead identification and stakeholder engagement. The Philanthropy Manager will provide critical guidance to the solicitation and stewardship activities in support of the School's fundraising goals and priorities.

You will have:

- A proven track record in identifying, soliciting, closing and stewarding fundraising targets
- An understanding of the nature of philanthropy across a range of income streams such as trusts and foundations, major donors, individual giving, bequests and capital campaigns
- Outstanding communication, interpersonal and stakeholder management skills to build and maintain a strong sense of authentic collaboration across the wider team and achieve long standing and trusted relationships throughout the School community
- A positive attitude and genuine commitment to Camberwell Grammar School's ethos and values
- A goal-oriented approach and creative mindset
- (Experience in fundraising within an educational setting is highly desirable)

Camberwell Grammar School is a 'learning community', which encourages employees to involve themselves fully in all aspects of school life and identify themselves with its values; Learning, Respect, Integrity, Courage and Optimism. The school is proud of the warm spirit that characterises its community.

APPLY NOW to lead an innovative and transformational philanthropy program that will contribute to a thriving educational experience for current students and future generations.

Gembridge is partnering with **Camberwell Grammar School**.

For a confidential discussion, please contact Dawn Patrick or Michelle Varcoe on 03 8375 9661 or apply@gembridge.com.au



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Gems & People

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