



# director of fundraising

- **International refugee aid agency supporting humanitarian emergencies**
- **Work in one of the top ten offices amongst the global network**
- **Sydney based | Overseas candidates welcomed to apply**

Our client is an international aid organisation raising awareness and funds to support global emergency response to humanitarian crises.

In 2022 our client raised AUD\$50m from individual donors, philanthropists and corporates supporting emergency appeals and via the regular giving program. This support provides a direct impact to the delivery of emergency aid such as shelter, protection, clean water, food, and medicines. Our client also funds international projects supporting longer-term care such as building schools, running livelihood programs, and providing healthcare.

## The Role

Reporting to the chief executive officer and forming part of the executive team, you will provide leadership, vision and strategic direction for the fundraising function and the organisation as a whole.

You will be responsible for income generation, and will drive the planning, development, and implementation of all fundraising, data, and communications for the organisation. You will lead the development of a high-performing team with portfolio responsibilities of regular giving, emergency appeals, philanthropy, partnerships, communications, public affairs, and business intelligence.

## Skills Required

You are currently a senior fundraising leader or similar with experience building and implementing multi-channel fundraising and communication strategies and high-level business intelligence. You are accustomed to working collaboratively with executive management and have the ability to impact and influence strategic decision making across the organisation.

You've also had success in:

- Leading multi-skilled teams with significant income goals
- Planning, implementing, and driving budgets and strategies in alignment with organisational objectives
- Executing innovative supporter centric and data led initiatives and measuring impact and performance
- Presenting strategies and reports at a senior level to boards and internationally

**If you are a proven fundraising leader with an interest in addressing humanitarian crises, please [click apply](#) with your expression of interest addressing the skills required section above and a resume or call Kelly Gentle in confidence on 02 8243 0570 to discuss your interest.**

