



HEAD OF PHILANTHROPY

- *Strategic leadership role in impactful INGO*
- *Help eradicate obstetric fistula*
- *Maximise donor relationships, growth & income*
- *Sydney location, hybrid*

**Catherine Hamlin
Fistula Foundation**



Founded by Dr Catherine Hamlin, Catherine Hamlin Fistula Foundation is an independent charity established to raise funds and awareness for Hamlin Fistula Ethiopia to eradicate obstetric fistula, and support partnership development. ***Their vision is simple: To eradicate obstetric fistula. Forever.***

For more than six decades, Hamlin Fistula Ethiopia has focussed on the treatment and prevention of one of the most horrific childbirth injuries – obstetric fistula. Today, Hamlin Fistula Ethiopia is a healthcare network of over 550 Ethiopian staff servicing six hospitals, the Desta Mender rehabilitation centre, the Hamlin College of Midwives and more than 90 Hamlin-supported midwifery clinics. While the eradication of fistula in Ethiopia once seemed impossible, it is becoming a reality that will be achieved due to the growing movement of generous supporters who are determined to see this goal realised. Philanthropy powers this important vision by providing much-needed support for Treatment, Prevention, Rehabilitation and Reintegration programs.

The Head of Philanthropy is an opportunity to be part of something extraordinary. Reporting to the CEO, you will drive income in both the Australian and US markets, plus provide direction and innovation across Catherine Hamlin Fistula Foundation's key philanthropic income streams - Major Gifts and Trusts & Foundations.

You will provide visionary leadership, operational oversight and ensure robust strategies across the entire major donor journey including prospect research, cultivation, solicitation, acknowledgement and stewardship to maximise giving, maintain high retention levels and leverage opportunities. As a well-networked and respected leader in the Australian philanthropic fundraising community, you will bring extensive sector knowledge and proven experience, well-developed networks, technical skills, inspiring leadership, and a desire to make a significant positive impact for women and communities in Ethiopia, Africa.

About YOU

- A compelling story-teller to engage the hearts and minds of donors along the philanthropic journey, along with the confidence to do 'The Ask' in order to secure multi-year gifts
- Ability to lead, inspire and mentor a high performing team, plus foster a positive and collaborative culture
- Commercial acumen, financial literacy, problem-solving ability and project management skills
- Sound communication, stakeholder management, public speaking/presentation and influencing skills
- Commitment to quality and ability to drive continuous improvement
- Relevant tertiary qualifications, CFRE or membership of Fundraising Institute of Australia is highly regarded

APPLY NOW if you have the philanthropy expertise, people leadership and commitment to maximise potential and achieve new levels of success, plus a passion to eradicate fistula.... Forever.

Gembridge Australia is proud to partner with Catherine Hamlin Fistula Foundation.

For a confidential discussion, contact Jenni D'Orival or Michelle Varcoe on 03 8375 9661 or apply@gembridge.com.au



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