

SuperBelt

How to build a fundraising program from zero to hero





HOW IT STARTED









HOW IT'S GOING



CHANGING ASKS



Asking for \$

Asking for goods

FUNDRAISING JOURNEY



"Some days are really hard. Some days I just feel like crawling into the corner and just crying" - Louis' mum, Erin Will you help mums like Erin

this Christmas?



In you imagine the stress and fear a mother faced with when the responsibility of ising two small children is all on her -

DONATE NOW

2018 Christmas Appeal \$ 18,557 raised



2021 Christmas Appeal \$118,125 raised

Monthlu

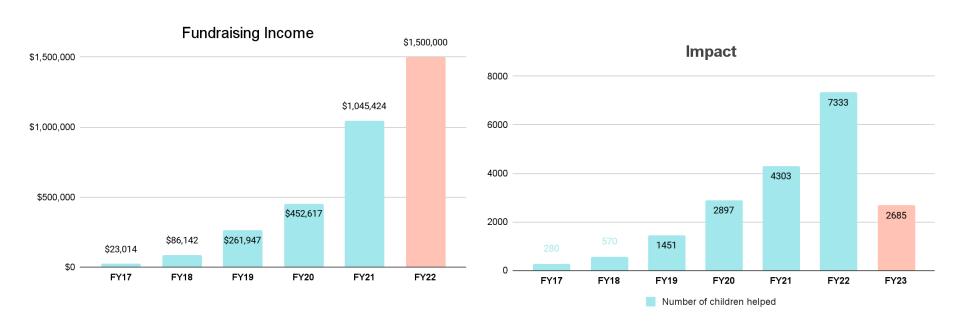
lack across South East Queensland, It's an incredibly tough time—an

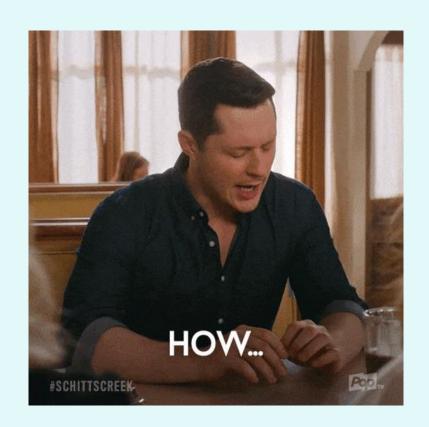
heir children happy, healthy and safe.

implified reminder of the everyday struggle to provide the basics to keep

get year me faced our hyslest November and December helping regulde

What fundraising means for us





COMMUNITY

















BE AGILE

If you haven't already, it's time to embrace it.



BABY GIVE BAC CRISIS APPEAL

Our Target - \$60,0

you help us get more crisis packs to vuln...
Wetch later Share

ot of fear about what lies ahead, but this is the fear milies we support experience daily. Mum's are

Amount Raised: \$56,029

Amount*		
\$		
First Name*		
First Name		

SPECIAL ANNOUNCEMENT ABOUT DONATIONS

Your donations have been incredible and we are so grateful. We do need to PAUSE on donations for the next week to be able to process it all.

This week we will only be accepting

- *Prams
- *Car Seats
- *Cots & Bassinets

Please hold onto all other items as we will need them but we just need to allow the space for our team and volunteers to process your amazing donations.

Keep an eye on our socials and we will let you know when we can accept the other items.

Thank you so much 💙



There is so much happening at the moment and it's important to remember that we all need to take care of ourselves. The increase in covid cases (which have hit our team directly) and now the ongoing rain that honestly no one wants or needs.

We are working hard to ensure your donations are going to those that need them most and we have been able to help hundreds of children and their families this month alone. Your donation is making a massive impact.

We aren't going anywhere and we hope that you will continue to stand with us to provide practical items and generosity to those in our community who need them.

If you would like to make a gift, you can directly at https://2022-flood-crisis-appeal.raisely.com/ We are \$1,533 shy of our target of \$100,000.

Keep safe everyone 💙



CENTRE YOUR BENEFICIARIES









Chester's new family was impacted by the devastating floods and needed support by way of a pram that both their boys could fit in.

"Our eldest is extremely routine driven so all the recent upheavals have been very difficult for him to deal with. Before the flood, we went walking every morning to see horses, ducks, and koalas. It was one of his touchstones for the day and we had to go, rain, hail or shine. Being able to get back that little bit of normal for him has made such a big difference in bringing his little personality back. Chester has made a wonderful additional family member and our eldest has absolutely loved him. When I tell him we are going for a walk in the pram he grabs Chester and climbs in. He can't say Chester yet but calls him puppy."

Your gifts are so much more than just an item!



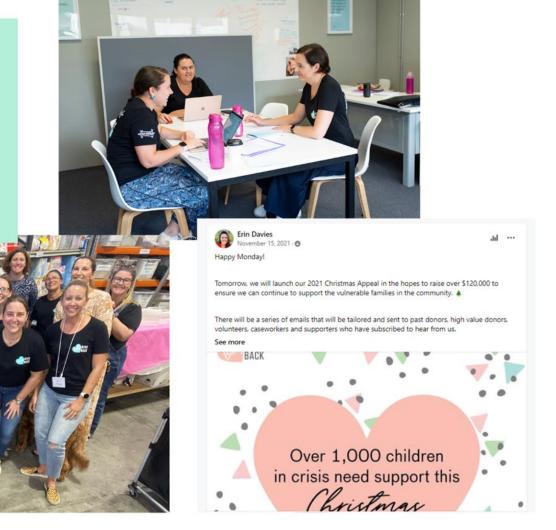
NUTS & BOLTS

- What is your goal? Financial, Registrations?
- Creative What will motivate your donors?
- What is your key message?
- What is your Call To Action? Is it clear and to the point?
- What is the bare minimum you need to develop in order to deliver a fundraising appeal in an urgent setting?
- What are the "if we have the time" ideas?

CAMPAIGN NAME					
LAST YEAR Actuals	THIS YEAR TARGETS				
TYPE	DESCRIPTION				
Strategy & Planning					
Email					
SMS					
Organic Social					
Dates	DESCRIPTION				
	TYPE Strategy & Planning Email Email Email Email Email SMS Organic Social				

EDM Wave 3 Sent EDM - Thank You Sent

BUILDING A FUNDRAISING CULTURE



ENGAGE YOUR COMMUNITY





Can you imagine having no means of transport to get around with your premmie twins?

You have to take the bus to shop and get to important appointments, on your own. You only have two hands, you can't possibly hold two babies and your shopping, as well as fold a bulky pram. Imagine how hard this would be without the help of your community? This is the reality for one Mum who we've been asked to support recently.

We are desperately low on double prams and cannot provide what this Mum needs and what her little ones deserve. But it's not just this one Mum and her two precious babies. We currently have 29 families affected by family violence, homelessness, and other disadvantages that require a stacker pram and each pram costs \$440.

That's why we urgently need your help. Please will you make a donation towards our Christmas Appeal? Your gift could help provide the essentials to over 1,000 children this Christmas—ensuring children have a safe mode of transport that's practical and suitable for their families situation.

Together we can make a real difference 💙

Every donation counts: https://bit.ly/3wxHaFk See less



Dear Friend

We had been working on a cheery, positive email to you letting you know about the phenomenal support behind our Every Baby Counts Giving Day. But then we got locked down.

So instead I want to ask, how are you? I hope that you and your family are ok. I know that lockdowns bring anxiety and uncertainty. I know that I am worried. I worry about my family, my community, mental health (for all of us) and the financial implications for so many businesses.

But mostly I worry about the vulnerable families in our community. Those who struggle to provide even the basic essentials that their children need.

BE AUTHENTIC & VULNERABLE



SOS HELP SOS

We need winter clothing!

Families are desperate and there isn't enough warm clothing in our warehouse or in the shops in northern NSW.

Please can you donate warm clothing sizes newborn to 10. Please make sure they are in great condition and washed so that we can give them straight to families.

You can donate to either of our warehouses (Gold Coast is open this Saturday 9-11am).

Please help!





Today we received a request from a caseworker for a family who really nee... See more



BE TRANSPARENT



Dear Friend

I wanted to take a moment as I reflect on the end of the financial year and the halfway point of 2022 to touch base with you on a personal note.

However we have connected and whether we know each other personally or not, your support has made an impact greater than you'll ever know. As the Founder of Baby Give Back, I feel every bit of support that you send our way. Every time that you donate time, items or money, every comment, like or share of a social post, every word of encouragement, I feel it. No matter what it is that you give, it's an important piece of the puzzle that makes up our village.

I want to share a story with you, one we have decided not to share outside of our village. We have permission to share this story but due to the confronting and devastating circumstance this family is going through, I wanted to keep this between us.

A Mum with two young children who left a domestic violence relationship, reached out through her caseworker from the Ronald McDonald House where she and her youngest child were living. The Mum was told the heartbreaking news that her 4 year old daughter has a diagnosis which gave her only 3 months left to live. The caseworker put an urgent request through for a double pram and car seat to enable the mum to return home with her children where sadly her little girl will be making her final journey.



LAST FINANCIAL YEAR THROUGH YOUR SUPPORT WE HELPED . . 7,334 children



Provided

\$2,913,211.60

worth of items to vulnerable families



Number of lives transformed by your support.. Immeasurable.



CLOSE THE LOOP& RECOGNISE

Text Message 19 Nov 2020 at 2:37 pm

Hi Rebecca. It's Erin from Baby Give Back. I wanted to say thank you for your kind donation towards our Christmas appeal. We are so grateful. Thank you so much.



TOP 5 TAKEAWAYS

- Build a community
- Be ready to act quickly
- Put the people you're helping at the centre
- Build a culture of fundraising
- Be authentic and transparent



WHEN IN DOUBT, REACH OUT

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THANKS FOR LISTENING



SuperBelt

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