



## Account Manager, Telephone Fundraising Agency

- Opportunity to work with some of Australia and New Zealand's most-loved charities Regular Giving, Retention & Gift in Wills programs
- Join our small, dynamic, yet perfectly formed team
- Benefits including flexible working conditions, bonus time off, training and investment in your ongoing professional development

### ABOUT THE ROLE:

You will be responsible for managing a range of clients and projects, overseeing the implementation of campaigns, reporting on results, and building awesome client relationships.

You'll own your work and will love getting involved to benefit campaigns, results, and leverage opportunities.

To be successful in this position, you will have highly motivated, possess great attention to detail and be organised with strong relationship management skills.

The ideal candidate would have at least 1-3 years relevant experience including fundraising (charity or agency side), account management or project management.

Our priority is to find the right person with the right attitude – we can teach you any missing skills!

We offer a competitive salary, fun and a team culture, flexible working conditions, bonus time off, an extra day of leave for your birthday and an investment in your ongoing learning and development.

If we have piqued your interest and you want to join our fundraising revolution, then drop us a line and ask for a copy of the Role Description or with any questions you might have.

### ABOUT MONDIAL:

We're a collection of proud fundraisers who've stood the test of time; 18 years this year! We trust and empower our people to make the impossible, possible.... We've led a revolution to improve telephone fundraising and we're not done yet.

We have championed diversity in the workplace and our culture has benefitted. Professional and leadership development, flexible hours and a relaxed dress code are just some of the other reasons our people join and stay.

We work with charities both large and small and have a wonderful roster of clients including Fred Hollows, UNICEF, Vision / Seeing Eye Dogs, UNHCR, Save the Children, Red Cross, Starlight Children's Foundation.

We are passionate about getting results and delivering exceptional campaigns because we are lucky enough to work with such fantastic clients and causes... and we love it! Our area of expertise is high quality telephone contact, including all aspects of the Regular Giving Lifecycle, from Acquisition to Reactivation. We're leaders on the development of Gift in Wills communications. Our client relationships are everything to us, many date back over a decade, they trust us – we work with them to really understand their programs and campaigns.

Applications welcome through to 15th Sept, to apply please contact: **Ashley Rose, [ashley@mondialphone.org](mailto:ashley@mondialphone.org)**. For a chat or a confidential discussion about the role, by all means call **Ashley on 0406 664 128**