

WHEN TO ASK WHEN TO WAIT WHEN TO SAY 'NO'

CONNECT.
COLLABORATE.
UNITE.

FIA FUNDRAISING FORUM

Kieran Johnson State Manager WA & SA Opportunity International Australia



"Authors are not in competition with each other, they are in competition with people not reading."

- Ryan Holiday

"Fundraisers and charities are not in competition with each other, they are in competition with people not giving."

- Kieran Johnson (stolen)

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COLLABORATE
UNITE.





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WHEN DO SUPPORTERS WANT TO HEAR FROM ME?

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UNITE.











SO, WHEN DO I ASK?

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UNITE.





CONNECT.
COLLABORATE.
UNITE.

FIA

THANK YOUL

IMAGINE THE POSSIBILITIES.

