



We're looking for a brilliant Account Manager/Senior Account Manager

We are looking for a talented, switched on, full-time Account Manager/Senior Account Manager to join our client services team here at [flat earth direct](#). Working across a range of charity clients, you'll oversee some incredible direct response campaigns for some of Australia's most well-respected charities.

Experience

If you've got solid, practical experience in agency account handling, direct marketing and/or fundraising, we'd love to hear from you. As an Account Manager, you'll be a terrific project manager who is responsible for the day-to-day management of a number of growing individual giving programs.

We want someone who is up for the challenge of working in a fast-paced environment, and who loves getting things done.

Skills

Exceptionally personable. Strong attention to detail. Tenacious, resilient and persistent. Proactive. Works well under pressure. Motivated by seeing results. Huge sense of pride in what you do.

Conditions

Starting salary dependent on experience. We have a paid parental policy, offer additional annual leave at Christmas time, and have a strong focus on training and career progression. So, if you're ambitious and driven then you'll be supported in achieving your goals.

What else should you know?

We all work from home (and have done for a decade, not just because of COVID), so there's no more running for the bus, pushing through crowded train carriages, or battling traffic (that's so pre-2020 anyway). If you want your mornings and evenings back, this is the ideal set up. All office equipment (MacBook, desk, Internet, etc.) is covered.

If your heart is warmed by working with a bunch of committed, loyal and successful fundraisers, you may have just found your new workplace. We love growth, but of our clients' programs, not agency growth for growths sake.

You can be based anywhere in Australia, preferably Sydney, Melbourne or Brisbane.

If this looks of interest to you, then please drop us a note with a summary of your skills and what makes you perfectly suited to helping good causes become great.

How To Apply

Send your application to Jonathon Grapsas, jonathon@flatearthdirect.com. Your application must consist of:

- Maximum **one-page cover letter** explaining why you're the best person for the job.
- Maximum **two-page resume** outlining skills, experience and education. Please note that it's not necessary to include employment history beyond past five years.
- Maximum **400 words** outlining an example of where you solved a problem for a client that involved multiple stakeholders and demonstrated effective communication and high emotional intelligence.

The application must be supplied in the **one PDF document**.

Failure to adhere to the above criteria will mean that your application will not be considered.

Applications close Friday, 6 August 2021.