

# PERTH FESTIVAL

## Philanthropy Manager, Annual Giving

Perth Festival is seeking a passionate and experienced arts fundraiser to join our dedicated Development team.

We are an annually curated multi-genre arts festival in Perth, WA that showcases the very best of national and international film, theatre, circus, dance, literature and music. The Lotterywest Film season runs from November to April and the Perth Festival runs across February and March, but we are busy all year planning and preparing for delivery. Our team expands from a core team of 34 to over 200 at the peak of Festival – creating a unique, fast-paced and ever-changing working environment.

The role of Philanthropy Manager, Annual Giving is a versatile full-time, permanent position. The below is a list of the key things this role is responsible for, and we invite you to review the position description on our website if you'd like to learn more about how this critical role supports Perth Festival's fundraising efforts.

1. Manage an Annual Giving strategy and work plan
2. Manage stewardship of and grow specific campaigns through retention, upliftment and introduction of new donors
3. Generate a reliable income stream from Trusts & Foundations

Our ideal team member will tick these boxes:

- A minimum of three years of fundraising experience in the Not-for-Profit sector, with demonstrated success in securing philanthropic income
- A genuine love of the arts and an ability to communicate that passion to donors and prospects in a compelling way
- Thorough research and time management skills and exceptional attention to detail

Perth Festival is a dynamic environment that engages with some of the most incredible professionals, artists and art in the world. We work hard, we love what we do and we empower our team to work flexibly in a way that suits their lifestyle. If this sounds like the right fit for you, please respond to the selection criteria listed in the position description and forward a copy of your CV with a cover letter outlining your suitability to [recruitment@perthfestival.com.au](mailto:recruitment@perthfestival.com.au)

This role is based in Crawley, Perth (Western Australia). **Applications close midnight on the 15 July with interviews scheduled for the week commencing 20 July.**

We actively strive for diversity in our teams and strongly encourage Aboriginal and Torres Strait Islanders to apply. Qualified applicants are considered for employment without regard to age, sex, religion, national origin, sexual orientation or disability. Perth Festival is an inclusive and safe environment for people from diverse backgrounds and we welcome your application.

If you have any questions regarding this role, please contact Jessica Blackwell – Head of People and Culture on 6488 8622.

**NO AGENCIES PLEASE**