

RELATIONSHIP MANAGER – SYDNEY

February 2020

Full-time

- Turn your success into significance
- Build meaningful relationships to raise vital funds to help end poverty
- Embrace a dynamic portfolio of major gift supporters, corporations, trusts and foundations
- Join a highly respected international development NFP

ABOUT OPPORTUNITY INTERNATIONAL AUSTRALIA

Don't fight poverty. End it. Use your talents to make a difference.

Opportunity International Australia gives families in developing countries the tools they need to work their way out of poverty so they can live safe, healthy lives, send their children to school and create a new future for generations to come.

Opportunity is part of the global Opportunity Network – a leading provider and pioneer of socially-focused microfinance, that provides life-changing empowering opportunities to millions of families in more than 20 countries around the world.

CORE RESPONSIBILITIES

In this role, you'll be a pivotal member of our Philanthropy team reporting to our National Development Manager. You'll nurture relationships with individual supporters, businesses, grant managers and trustees, and inspire them to give generously to help families lift themselves out of poverty. You'll give awesome presentations and organise life-changing events. You'll be living in Sydney and occasionally travelling to regional areas of NSW. Sometimes you'll travel overseas to see for yourself how your passion and drive are helping families live free from poverty.

BENEFITS AND CULTURE

- You'll be part of a stellar philanthropy team driven to end poverty
- Salary packaging benefits
- Flexible working environment and hours
- Attractive remuneration commensurate with skills and experience
- Central new office space in Sydney CBD

YOUR SKILLS AND ATTRIBUTES

You'll have big ideas and even bigger talent, building strong relationships as part of the Philanthropy team, you are a strong communicator. You'll be motivated to discover new potential supporters and nurture mutually beneficial relationships. You can navigate your way around a CRM and keep it up-to-date. Your confident, proactive, mature and professional approach, coupled with the ability to work in alignment with the values of the Christian ethos that motivates Opportunity, will be key to your outstanding success.

Opportunity is a child safe organisation. The successful candidate will be required to undertake a National Police Check and adhere to our Child Protection Policy. Opportunity is committed to maintaining an inclusive workplace that values people's differences and provides opportunities/provisions for all staff to achieve their full potential. We encourage people with disabilities and people from other diverse backgrounds to apply.

HOW TO APPLY

To apply for this exciting opportunity, please email your resume with a one page cover letter explaining why you would like to work at Opportunity to jobs@opportunity.org.au

Applications close Monday 9 March. Early applications are encouraged as this position will be filled as soon as the right candidate has been identified.