

## **Canberra Grammar School**

### **Director of Philanthropic Development**

#### **Competitive salary and benefits**

*'I would like to see this school be the high water mark for independent education in Australia'*

***Mr Terry Snow AM, philanthropist and CGS alumnus.***

Established in 1929, Canberra Grammar School (CGS) is a co-educational Independent Anglican School offering outstanding academic education, co-curricular opportunities and pastoral care to day and boarding students of all backgrounds. It is an International Baccalaureate World School and is the only school in the ACT to offer the NSW Higher School Certificate. It is also the only co-educational boarding school in the ACT.

In October 2019, the School secured the largest philanthropic gift to a secondary school in Australian history for \$20m from Mr Terry Snow AM, in support of the School's next stage of evolution: the construction of a new Auditorium, a Centre for Music and a Centre for Learning, together with a very significant commitment to the School's new Indigenous scholarship and education programs, as well as to professional learning.

The backdrop of the School's approaching centenary and the philanthropic leadership displayed through the gift have allowed the School to build its ambition to significantly grow its fundraising efforts is now seeking a **Director of Philanthropic Development**, to help achieve this ambition.

Reporting to the Head of School, the Director will have strategic and operational responsibility for all philanthropic development activity at CGS, including the further development and implementation of a new philanthropic development strategy for the School. Priority will be given to establishing a more robust annual giving program and to starting to build on a pipeline of major donors to the School.

To be successful you will demonstrate a breadth of experience in developing and implementing successful philanthropic programs, including annual and planned giving, at both strategic and operational levels. Your ability to cultivate and solicit gifts from a portfolio of major gift prospects will be matched by your ability to build authentic relationships with a variety of stakeholders both internal and external. Your appreciation for the vision and mission of Canberra Grammar School, together with your understanding of the impact of secondary education in the broader community will be fundamental.

For further information about this exciting opportunity please contact Deann Stevens, Business Support Administrator, Australia Office, Richmond Associates on +61 2 8218 2185 or at [dstevens@richmond-associates.com](mailto:dstevens@richmond-associates.com). An Information Pack can also be downloaded from the Richmond Associates website at <http://www.richmond-associates.com>.

**Closing date for applications: Monday 10 February 2020**