



Head of Charidy Philanthropy

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- Lead not for profits around Australia to greater fundraising heights
- Work in a dynamic, flexible and progressive workplace
- Build the Charidy Philanthropy brand into a respected leader in fundraising consulting
- Full time

About the role

Reporting to the Managing Director, the Head of Charidy Philanthropy is responsible for driving the Charidy Philanthropy purpose - *To lead non profits to greater fundraising heights* - by bringing learnings, ideas and strategy together, creating organisational cohesion and leaving a legacy.

Foster and grow a culture of philanthropy with an aim to dramatically increase giving to non profits around Australia. Develop key relationships with external stakeholders to create meaningful impact in the non profit community and upskill the sector.

About you

- Strong sales background
- Experience across major gifts, capital campaigns, bequests, and stewardship, and have the ability to train others in delivery via workshops and coaching
- High emotional intelligence and excellent interpersonal and communication skills with the ability to build and maintain effective relationships across teams and cultures
- Exceptional organisational and management skills with the ability to identify and implement areas of growth
- Experience working as a consultant is desirable but not essential

What's in it for you?



Apply your skills in a high-growth and fast paced environment. Work in a dynamic, flexible and progressive workplace that is committed to giving you the opportunities you deserve. Take advantage of the employee benefits on offer, including flexible work practices, up to 12 additional days off per year on top of 4 weeks of annual leave, and a young and vibrant team.

About us

Charidy arrived on Australian shores in 2016 and are best known for our award winning Giving Days. Born and raised in New York City, we are a vibrant technology based company who have raised nearly \$1 billion for non profits since our inception. On the back of this success we are growing Charidy Philanthropy to cater to the growing need for upskilling non profit staff in fundraising, and setting them on the path to success with strategies that work. You will be joining a small team that is energetic and motivated - we deeply enjoy the work that we do and the impact it has in the community.

Keen to join our team?

Please email info@charidy.com.au for a copy of the Position Description, so that you can submit your CV and cover letter. Visit www.charidy.com for more information on Charidy.

At Charidy, we hire on merit and embrace diversity of characteristics, perspectives, skills and backgrounds. We are committed to providing a safe and inclusive environment for everyone so that people feel respected and connected, and can contribute and develop.