

Senior Development Officer – University of Adelaide

HE07 (\$86,382 - \$96,659 per annum) plus an employer contribution of up to 17% superannuation may apply

Continuing position - Full-time

We are seeking a Senior Development Officer to join our progressive Advancement Team and build a sustainable portfolio of major donors

The Advancement Unit, located in the External Relations Branch, is responsible for the leadership and delivery of key strategic fundraising and alumni engagement programs to support the priorities of The University of Adelaide.

The Advancement Unit drives alumni engagement through the growth of a cyclical alumni class reunion program to support a significant endowment pipeline. The Advancement Unit oversees a range of activities including alumni engagement, philanthropic fundraising, communications and donor relations.

The ideal candidate will be able to think outside the box and can create a vision for success that will inspire others to follow.

To be successful you will need:

- Demonstrated experience of major gift fundraising and coordinating fundraising programs and proven success in major gift fundraising up to \$100,000+.
- Experience of how and why a systemic, and data-lead approach to fundraising supports the most effective and efficient philanthropic outcomes.
- Outstanding interpersonal skills, oral and written communication skills, appropriate to dealing with stakeholders and supporters.
- High level skills in influencing, negotiating, motivating and communicating across a large complex organisation and the ability to manage relationships at a senior level.
- Demonstrated capacity for strategic thinking and forward planning.

Enjoy an outstanding career environment

The University of Adelaide is a uniquely rewarding workplace. The size, breadth and quality of our education and research programs - including significant industry, government and community collaborations - offers you a vast scope and opportunity for a long, fulfilling career.

It also enables us to attract high-calibre people in all facets of our operations, ensuring you will be surrounded by talented colleagues, many world-leading. And our work's cutting-edge nature - not just in your own area, but across virtually the full spectrum of human endeavour - provides a constant source of inspiration.

Our core values are honesty, respect, fairness, discovery and excellence. And our culture is one that welcomes all and embraces diversity. We are firm believers that our people are our most valuable asset, so we work to grow and diversify the skills of our staff.

In addition, we offer a wide range of attractive staff benefits. These include: salary packaging; flexible work arrangements; high-quality professional development programs and activities; and an on-campus health clinic, gym and other fitness facilities.

Find out more at: adelaide.edu.au/jobs

Your faculty's broader role

The Office of the Vice-Chancellor and President leads Adelaide's strategic vision and plan, and is responsible for the University's management and administration. It includes the Council Secretariat and External Relations branch.

If you want to change tomorrow, act today

Click the link to the online application form below and address and upload your responses to all selection criteria. Applications close 11.55pm, 23 September 2019.

<http://careers.adelaide.edu.au/cw/en/job/502916/senior-development-officer>

You'll find a full position description below: *(If no links appear, try viewing on another device)*

The University of Adelaide is an Equal Employment Opportunity employer. Women and Aboriginal and Torres Strait Islander people who meet the requirements of this position are strongly encouraged to apply.