



## Position Vacant - Major Gifts Fundraiser

The Antarctic Science Foundation is seeking an experienced Major Gifts Fundraiser to join our team. If you care about the unique and magnificent Antarctic environment and are excited about frontier science, this is a great opportunity to make a difference using your superior Fundraising skills.

The Antarctic Science Foundation Ltd is a new, exciting, independent registered environmental charity committed to support world class scientific research that advances the understanding and protection of the Antarctic, subantarctic and Southern Ocean region and its impact on the planet. We are the only international charity supporting projects across the full spectrum of Antarctic, subantarctic and Southern Ocean research including climate science, wildlife conservation and frontier polar research and technology initiatives. We work with the best scientists in the world and are supported in our endeavours by our public partner the Australian Antarctic Division.

The Major Gifts Fundraiser will work with the Executive Director, Foundation Development Officer and the Board of Directors to support the Foundation's purpose through attracting philanthropic funds and building corporate and community relationships on behalf of the Foundation. You will support the implementation of the Antarctic Science Foundation's Fundraising Strategy and input into its review as part of a continuous improvement process.

### Selection Criteria:

We are looking for a committed and positive person who is able to travel regularly. Our office is in Hobart, but you may be based in a major metropolitan centre. You will need to demonstrate the following skills and qualities;

- a minimum of three years professional fundraising experience including researching leads, qualifying, cultivating, soliciting and closing major gifts.
- demonstrable previous success in meeting fundraising and annual metrics targets, preferably within an environmental or research charity context.
- a team player with excellent communication, interpersonal and relationship management skills.
- strong time-management and organisational skills and the capacity to work independently with limited day-to-day supervision.
- a value alignment with the purpose of the Foundation and an understanding or capacity to learn about Antarctic research.

Relevant formal qualifications and professional memberships are also desirable.

### We offer:

The Antarctic Science Foundation offer a competitive salary package, IT plan, flexible working conditions, opportunities for interstate travel and professional development from an international fundraising expert. Bonuses for exceeding annual fundraising and metrics targets may also be negotiated for the right person. To discuss please call Executive Director, Chrissie Trousselot, on (03) 62323658 for a chat. Applications for the position should be directed to [chrissie.trousselot@asf.aq](mailto:chrissie.trousselot@asf.aq) and close on March 18, 2019.