

Meat & Livestock Australia's purpose is to foster the long-term prosperity of the Australian red meat and livestock industry.

Based in North Sydney, we are seeking an **Investment Attraction Manager** to join the MLA Donor Company (MDC) on a 12 month fixed term contract. MDC accelerates innovation across the value chain so the Australian red meat and livestock industry can remain competitive on the world stage. It does this by attracting commercial investment from individual enterprises and others that share a mutual interest to co-invest in innovation that will benefit the industry.

Our Values

- Customer centricity
- Accountability through transparency
- Outcomes that make a difference

Job Description

The purpose of this role is to grow the MDC funding base beyond existing sources. The role will include the identification and attraction of new funds, domestically and globally, which align with current MDC co investment structures and innovation priorities. The role will also extend to the investigation and development of new funding models that present desirable funding attributes which enable the MDC to achieve significant forecast portfolio growth over the next 5 years.

About you

You have an entrepreneurial mindset. You are well versed in the world of innovation and research & development. You are someone who has the ability to attract investment from influential groups, organisations and individuals. You want to be part of something that makes a difference.

Desired Skills and Experience

The successful candidate will have:

- Previous experience in the research and preparation of successful innovation, research and development grant solicitations
- Successful track record with high value domestic and international grant writing / investment attraction from organisations including; Government agencies, Trusts, Foundations, High Net Worth individuals
- Applied creativity and innovation to proposal development
- Experience in report writing
- Proven expertise in funder stakeholder management
- Minimum ten years' experience in relevant areas of Innovation, research and development fund raising or innovation related investor capital attraction activity
- Excellent communication and presentation skills
- Relevant tertiary qualifications in science/technology, business management or commerce.

To Apply

Please ensure that your CV is no more than 2 pages long. Please include a cover letter in your application and within it answer the following questions;

1. Outline your success in previous fundraising activities/roles. Highlight and describe the strategies and processes that led to the success. Be specific about the role you played in the example(s).
2. Outline your experience in, and approach to, managing relationships with high-net worth individuals, agencies and corporate partners.

Apply now via our Careers page, link below;

<https://mla.elmotalent.com.au/careers/currentvacancies/job/view/118>

Applications close: 6 December, 2018

Candidate screening and interviews may be conducted prior to the closing date of the advertisement.