

Macquarie University

Development Manager, Major Gifts

Based Sydney, NSW, Australia

Competitive salary and benefits (AU\$80-\$100K)

Are you a driven and motivated advancement professional, looking to make your mark at a time of significant growth and change? Macquarie University prides itself on its innovation and brave new thinking and is seeking a similarly motivated individual to join their Development team.

Macquarie University is a workplace like no other. From its inception it has crossed traditional boundaries. The University developed the first electronic calculator for people with vision impairment, wireless internet technology and the Macquarie Dictionary. It was the first university in Australia to introduce childcare on campus and the first to appoint a female Vice-Chancellor. Macquarie University was founded to be different, and it has always been at the forefront of changes to the way we work, live and learn.

Globally recognised as one of Australia's leading research universities, Macquarie recently earned a 5-star rating in the QS World Rankings, including the highest rating for employability. It has been among the top-rated employers in the Australian Workplace Employers Index since it was founded in 2010.

Under the direction of the Vice-Chancellor and Executive Director of Advancement, Macquarie University is committed to significantly building on its engagement and philanthropic activity across the University. To fulfil its ambitious engagement agenda and to reach its philanthropic goals, the university is seeking to recruit a Development Manager, Major Gifts to manage a significant portfolio of major donors.

With a proven track record in securing five and six figure major gifts, you will be a sophisticated communicator with the confidence to build relationships at senior level with colleagues across a complex organisation as well as a broad range of donors. Critical to your success, will be your target driven, creative and engaged approach. A keen interest in, and genuine enthusiasm for the work of Macquarie University is essential.

Should you wish to discuss this opportunity, please contact Judith Marks, Senior Consultant, Richmond Associates Australia on +61 2 8218 2185 or email dstevens@richmond-associates.com.

Further information can also be downloaded on our website at www.richmond-associates.com

CLOSING DATE FOR APPLICATIONS: 26 JUNE 2018