

Development Manager – Engineering

- NSW Engineering is at the international forefront of innovation
- Strong industry partnerships and extensive international alumni network
- \$102,567 – \$126,491 + 17% super + leave loading



UNSW
SYDNEY

Opportunity to generate significant major gifts, supported by prospect development, alumni & events, and operations teams.

The Organisation

At UNSW, we pride ourselves on being a workplace where the best people come to do their best work. We aspire to be Australia's global university, improving and transforming lives through excellence in research, outstanding education and a commitment to advancing a just society.

Philanthropy is critical to the success of the UNSW 2025 Strategy and our Development Teams work closely with individuals, corporations, and foundations to raise philanthropic support for the university's highest priorities.

UNSW Engineering is ranked as the number 1 Engineering faculty in Australia and are World leaders in solar energy, quantum computing, robotics and biomedical engineering. UNSW Engineering are at the forefront of innovation in action and we support our employees to do their best. For almost 70 years the Faculty has gone from strength to strength, and this is undoubtedly due to our people which today number 500 academics and 300 professional and technical staff.

The Opportunity

Reporting to the Development Director, Engineering, you will take a leading role to support the growth of UNSW's fundraising program. UNSW Engineering has a strong track record in raising significant philanthropic income and you will join a high performing, motivated and focused team within a faculty that has a strong culture of philanthropy. You will play a key role in implementing fundraising strategies to achieve significant philanthropic revenue targets for the Engineering Faculty. You will manage a personal portfolio of approximately 85 to 100 major gift prospects. The focus is on cultivating and soliciting major and planned gifts in support of the University's highest fundraising priorities in close partnership with alumni relations and development colleagues.

About the successful applicant

You are a development professional looking for an opportunity to utilise your successful fundraising skills to an organisation with the resources, commitment and leadership to enable you to achieve career-defining philanthropic outcomes.

If fundraising to support access to higher education, research fellowships and facilities to address global engineering challenges is of interest to you, please visit Jobs@UNSW to submit your application including a CV, cover letter and responses to selection criteria nominated in the Position Description.

Contact:

Shiree Thomas
Talent Acquisition Consultant
E: shiree.thomas@unsw.edu.au
T: +61 2 9385 2401

Applications close: 11pm, 10th July 2018

UNSW aspires to be the exemplar Australian university and employer of choice for people from diverse backgrounds. Indigenous Australians are encouraged to apply. UNSW aims to ensure equality in recruitment, development, retention and promotion of staff, and that no-one is disadvantaged on the basis of their gender, cultural background, disability, sexual orientation or identity. We encourage everyone who meets the selection criteria to apply.