



TEAR AUSTRALIA

Relationship Fundraising Manager

- Lead the implementation of TEAR's major gifts strategy
- Be a part of the solution for global poverty and injustice
- Full time with the possibility of part time | Blackburn, Victoria

About us

[TEAR](#) is a Christian development, relief and advocacy organisation responding to global poverty and injustice. We work in partnership with our supporters toward a just and compassionate world in which all people have the opportunity to achieve their God-given potential. To work at TEAR is to live out your vocation; a space where your faith, passion for justice and skills intersect. TEAR offers generous salary packaging benefits, a friendly and flexible work environment, and will challenge you on your faith and justice journey.

About Your job

You will be at the frontline of engagement with our supporters in Australia. You will build tailored relationships with supporters and prospective supporters that are capable of making gifts of \$10,000 and higher. Specifically you will establish activities including strategy, planning, goal setting, prospect research and cultivation, relationship management, and performance measurements, with a focus to secure increased income year on year to support our work of justice around the globe.

Is this you?

- You will have significant experience in major gift fundraising
- You are highly motivated and enjoy a good challenge.
- You pride yourself on your excellent negotiation and relationship building skills, you value others and have a natural ability to engage supporters.
- You can multi task and are able to handle sensitive information and maintain confidentiality.

Be a part of it?

Visit our [website](#) for more information and send us your CV and cover letter to people@tear.org.au

In your cover letter tell us:

- a. Why you want to be our Relationship Fundraising Manager.
- b. Tell us about the most significant strategy you have delivered.
- c. Address the 'Position Requirements' in the [Position Description](#).

Position Location: Blackburn, Melbourne

Enquiries contact Ben Allsop - 03 9264 7000

TEAR Australia's recruitment and selection procedures and checks reflect our commitment to the well-being and protection of children. We seek to be a diverse workplace, in which people of different backgrounds, genders and ages work together. We are committed to equal opportunity and aspire to create an inclusive workplace.